November 16, 2006

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I. EXECUTIVE SUMMARY

Project Filter, Idaho's Tobacco Prevention and Control Program, is seeking \$500,000 from the Millennium Income Fund Committee to complete our \$1,065,000 counter-marketing budget. Project Filter will use these funds to develop, promote and execute cost-effective counter-marketing campaigns across Idaho. In addition to the comprehensive program, Project Filter will conduct a complete evaluation to measure the impact of the campaigns on the target audience.

Project Filter's counter-marketing campaigns aim to counter pro-tobacco influences in Idaho through a wide range of evidence-based efforts including: advertising on television, radio, print and billboards; public relations through high visibility at community events and media advocacy; reducing or replacing tobacco industry sponsorship and promotions; and social norming, which is a strategy that aims to model and promote healthy behaviors. This evidence-based, data-driven process is supported by the Centers for Disease Control and Prevention (CDC) and is proven to be a cost-effective method of achieving large-scale positive results. These combined strategies will include a variety of messages on protection from secondhand smoke, preventing initiation, and promotion of free cessation resources. The collective approach will contribute to a tobacco-free social norm both in environments frequented by populations with high smoking rates and in local communities.

Based on previous independent evaluations of Project Filter's counter-marketing efforts, it is anticipated that over 700,000 of Idaho's young adults and adults will be exposed to Project Filter television ads and/or Project Filter messages on the radio. These messages will be delivered statewide and will strive to influence all Idahoans who currently use tobacco or are at risk for initiating tobacco use.

Project Filter counter-marketing campaigns specifically target populations with disproportionately high smoking rates and populations with the greatest risk for tobacco use. The percentage of current adult smokers in Idaho is 17.9% (2005 Behavioral Risk Factor Surveillance System - BRFSS). The current youth smoking rate is 15.8% according to the 2005 Youth Risk Behavior Surveillance System (YRBSS). Project Filter's priority populations are:

- Low-socio economic status (Low-SES): According to the 2005 BRFSS smoking among Low-SES is 34.3%.
- Native Americans: Commercial tobacco use among Native Americans is 29.3% according to 2005 BRFSS.
 Individual data from Tribes in Idaho indicate a commercial tobacco use prevalence closer to 40%. Native Americans are highly targeted by tobacco industry marketing efforts.
- Lesbian, gay, bisexual or transgender (LGBT): A 2004 Idaho health assessment of this population indicated smoking rates more than two times the general population. (33% Lesbian, 37.7% Gay, 37.7% Transgender). LGBT are both highly targeted by tobacco industry marketing efforts and have a strong social norm of smoking. Research indicates that LGBT respond well to specifically targeted messages.

II. PROPOSAL

A. Organizational Background

Project Filter has been in existence since 1994. The program is housed within the Bureau of Community and Environmental Health, Division of Health, Idaho Department of Health and Welfare. Consistent with the National Tobacco Control Program's objectives, the four primary goals of Project Filter are to: 1.) Eliminate exposure to environmental tobacco smoke (ETS); 2.) Promote quitting among adults and youth; 3.) Prevent initiation among youth; and 4.) Identify and eliminate tobacco-related disparities among population groups. This is accomplished through a comprehensive multi-faceted approach as recommended by National Best Practices and CDC. This includes population-based community interventions, counter-marketing, program policy/regulation, and surveillance and evaluation. The mix of strategies are implemented both statewide through the state office and locally through

community contracts monitored by Project Filter. Project Filter ensures that strategies developed strive to be evidence-based, culturally appropriate and cost-effective.

During fiscal year 2005, Project Filter's counter-marketing efforts accomplished the following:

- Over 500,000 Idaho adults were exposed to Project Filter television ads
- Project Filter ads reach the target market 64% of current smokers in Idaho reported seeing at least one of the four Project Filter ads aired
- An estimated 125,000 Idaho adults saw others use or wear Project Filter gear, and nearly 350,000 indicated they would use or wear something with the Project Filter logo and messaging

Among those young adults aged 18 to 24 who saw Project Filter ads:

- 93% believed the Project Filter TV ad messages
- 90% thought it was a good idea to use television advertising to remind "people my age" about the dangers of tobacco use
- 76% believed the primary message "people my age" are targets of intense marketing by tobacco companies
- Nearly two-thirds thought Project Filter ads were effective in discouraging people from using tobacco products

Currently, the Project Filter counter-marketing program is running television commercials produced two years ago and, due to a lack of funding, only running a few months out of the year. Many of Project Filter's efforts (sponsorships, smokefree events, QuitNet/QuitLine promotion) take place in the more populated areas of Idaho as current funding levels do not allow for statewide saturation with anti-tobacco messages. Project Filter's 2005 accomplishments include an increase in QuitNet/QuitLine users, a smokefree day at the Western Idaho Fair, partnership building with venues that attract tobacco users such as Meridian Raceway and Firebird Raceway, among many others.

Project Filter employs seven full and part-time staff. Staff titles and primary responsibilities are listed below.

- <u>Jack Miller, MHE, Program Manager</u>: Mr. Miller oversees the day to day operations of Respiratory Health programs and determines the focus and direction of program activities.
- <u>Ingrid Bolen, MS, Marketing Specialist</u>: Ms. Bolen oversees the day-to-day media and marketing activities of Project Filter ensuring that all counter-marketing messaging/activities are appropriate for the selected target audience.
- <u>Joseph Pollard, BS, Surveillance and Evaluation Specialist</u>: Mr. Pollard works with Project Filter to identify priority populations, develop program goals, objectives and outcomes to measure the impact of program efforts.
- <u>Jamie Delavan, BA, Program Specialist, Cultural Liaison</u>: Ms. Delavan oversees contracts and partnerships with health disparate populations and ensures that messages are culturally and linguistically appropriate in delivery.
- <u>Ivie Smart, MHE, Program Specialist</u>: Ms. Smart assists in the delivery of the program, conducts research on appropriate language and content to be used in program materials.
- Rachell Grounds, MBA, Health Education Specialist: Ms. Grounds assists in the delivery of the program, conducts research on appropriate materials for message development and coordinates social marketing campaigns.
- <u>Deanna Jarvis</u>, <u>Administrative Assistant</u>: Ms. Jarvis assists the Program Manager with budget monitoring.
 Ms. Jarvis ensures that invoices are properly coded, on time, and complete in the description of services rendered to the program.

Project Filter is primarily funded through a cooperative agreement with the Office of Smoking and Health (OSH) through CDC. Supplemental funding, also from CDC, assists with expenses incurred for the maintenance and promotion of Idaho's QuitLine and QuitNet. Both cessation support services are offered free of charge to all Idahoans. Additional funding is received from the state cigarette tax which is dispensed through a portion of the state Cancer Control Account. Project Filter receives less than 0.5% of the cigarette tax generated each year for counter-tobacco efforts. In 2007, Project Filter was awarded funds for counter-marketing through the Idaho Millennium Fund grant. A detailed breakout of the budget is below.

Current Budget July 1, 2006 – June 30, 2007						
	State	Other	Federal			
Category	Cancer Control Account (CCA)	Millennium Funds	CDC Grant QuitLine Supplemental		Total	
Personnel	\$0	\$0	\$208,830	\$0	\$208,830	
Fringe	\$0	\$0	\$85,870	\$0	\$85,870	
Travel	\$3,795	\$0	\$14,739	\$0	\$18,534	
Equipment	\$0	\$0	\$0	\$0	\$ 0	
Supplies	\$5,000	\$0	\$1,250	\$0	\$6,250	
Contracts	\$186,728	\$300,000	\$651,203	\$265,000	\$1,402,931	
Consultants	\$0	\$0	\$0	\$0	\$ 0	
Other	\$34,477	\$0	\$0	\$0	\$34,477	
Indirect	\$0	\$0	\$42,436	\$0	\$42,436	
Totals	\$230,000	\$300,000	\$1,004,328	\$265,000	\$1,799,328	

B. Purpose of Request: Goals and Outcomes

Death, disease and disability from tobacco continue to be one of the leading causes of death and disability in Idaho each year. According to CDC Data Highlights 2006, it is estimated that 1,500 Idahoans will die from a tobacco related disease each year, an average of four people per day. The burden to the State is an annual health care cost of \$319 million dollars, \$83 million of which is covered by the state Medicaid program, and \$332 million dollars in lost productivity due to missed time at work. The average Idaho household will pay \$549 per household in state and federal taxes to cover the burden from smoking-caused government expenditures.

According to the 2005 BRFSS approximately 59% of adult smokers aged 18-65 made at least one quit attempt. Given the high number of smokers attempting to quit each year and the number of smokers lost to death and disability, the tobacco industry is constantly replacing lost patrons with new product consumers. The U.S. Federal Trade Commission (FTC) Cigarette Report for 2003 shows, in Idaho alone, the tobacco industry is spending \$180,274 per day (\$65.8 million dollars per year) advertising their products. The tobacco industry must recruit new users to cover the loss in projected revenues due to the number of patrons they lose each year. Unfortunately, the tobacco industry is highly successful in their marketing strategies as evidenced by the 1,500 kids in Idaho under the age of 18 that become new smokers each year. In an attempt to curb the growing medical costs and burden on Idaho, strategies must be incorporated that deglamorize tobacco use, reduce the early initiation of tobacco use, reduce exposure to second-hand smoke, promote cessation and create and support environments where being tobacco-free is the norm.

Project Filter has identified the following short-term goals which it aims to accomplish with Millennium Fund financial support:

- 1. Expand marketing outreach efforts from 4 to 5 months to 12 months per year in order to increase QuitNet and QuitLine volume.
- 2. Decrease the proportion of youth who try their first cigarette before the age of 13.
- 3. Increase public support for smoke-free outdoor public activities such as county and community fairs, sporting events, rodeos, motor sports, etc.
- 4. Increase the proportion of Idaho households that voluntarily prohibit smoking inside of the dwelling.
- 5. Increase the proportion of Idaho adults who have been exposed to Project Filter media and marketing messages.
- 6. Increase public understanding of the burden that environmental tobacco smoke places on persons with asthma or other chronic respiratory diseases and conditions.

Project Filter is requesting financial support in order to conduct media and marketing activities which are designed to accomplish the following long-term objectives:

- Decrease the proportion of non-smoking youth and adults who are exposed to environmental tobacco smoke.
- 2. Increase the proportion of Idahoans who are able to quit smoking (i.e. increase the proportion of former smokers through cessation).
- 3. Decrease the proportion of youths and adults who become smokers.

The Millennium Fund grant would allow the Idaho Tobacco Prevention and Control Program, Project Filter, to follow CDC's best practices by engaging in a fully comprehensive tobacco-control program.

C. Organizational Capacity

The goals and objectives outlined below in Project Filter's application relate directly to the Idaho Department of Health and Welfare's Mission Statement "to promote and protect the health and safety of Idahoans" with the goal of improving the health status of Idahoans. The Bureau of Community and Environmental Health, which houses Project Filter, has incorporated the Department's mission statement and expanded within their vision statement: "the Bureau of Community and Environmental Health exists to promote and protect the health of the people of Idaho by providing leadership, education and outreach programs, and technical assistance and analysis in order to prevent injuries, change risk behaviors, prevent and control chronic disease, and prevent and reduce exposure to contaminants." Both the Department and Bureau require programs to incorporate these statements into their program deliverables.

Project Filter has been working on counter-marketing programs since 1999 and has enjoyed success in this area of comprehensive tobacco control. Project Filter has received several awards for creativity in local media campaigns, been recognized for public health communication and presented on several social marketing programs at the local, state, regional and national level. Project Filter is recognized for developing, promoting, implementing and evaluating best practices-based counter-marketing media and public relations campaigns.

Project Filter works in collaboration with statewide, regional and national partners through a variety of networks established and supported by the CDC Office on Smoking or Health (CDC OSH). Project Filter participates on monthly media calls sponsored by CDC OSH that highlight best practices and success in the field. Project Filter also works with regional partners through the Tobacco Control Network (TCN) and Buck Tobacco organizations. The focus of these calls is to share success stories and to discuss areas where programs can cross collaborate.

Project Filter, through CDC funds, employs a marketing strategist to coordinate and oversee all activities related to counter-marketing efforts. The efforts are supported by a Program Manager, Surveillance and Evaluation Specialist, Program Specialist, Health Education Specialist and Administrative Assistant. The support staff plays a key role in setting budgets, developing and implementing evaluation plans, assisting in the development of key media messages, assisting in the delivery of public relations campaigns and ensuring that all bills are properly submitted and paid on time.

During the development of counter-marketing messages and support materials for public relations campaigns, Project Filter works with the target population to focus group test and field test all materials prior to release. Project Filter also convenes ad hoc media advisory groups for Hispanic, LGBT and Native American populations to assist with the identification and initial planning of new program counter-marketing and public relations campaigns.

D. Process

With oversight of the Media/Marketing strategist, Project Filter holds contracts with both a television/radio media firm, ESDrake, and a public relations/marketing firm, PBZ. The Media/Marketing strategist communicates with both firms on a weekly basis to ensure that projects are on target and timely. Product field tests and focus groups involving priority populations will ensure that strategies are appropriately targeted. When applicable, existing partners and contractors representing the target demographic will be involved in the development and implementation of strategies. The draft plan and timetables for FY2008 Millennium Fund Grant are as follows:

Cessation					
General Public - Offer a consistent and easy to access site for smoking cessation education and "don't start"					
information and to promote	Project Filter				
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008		
Project Filter Web Page— with links to IDHW & our priority populations. Sites. Add Idaho fact sheet & testimonials. May be a venue for surveys. Hore information and links easily available to our priority populations. Number of hits on jump page. Jan. – Dec.					
<u>Blue Collar/Low SES</u> – Link to the national campaign "Be A Quitter", raising awareness of the benefits of cessation and promoting free cessation services					

Cessation			
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
Creative development and	Awareness and education.	QuitNet/QuitLine	March – Dec.
placement of billboards	QuitNet/QuitLine is	monthly figures	
and banner ads.	primary call to action.		
Partner with American	Partner with American Awareness and education.		June – Sept.
Cancer Society to	QuitNet/QuitLine is call	monthly figures	-
participate in their Gold	to action.		
Standard in the			
Workplace program.			
	sation classes statewide - Enha	ancement of current cessation	
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
Quit and Get Fit program.	Offer a comprehensive	Surveys to attendees and	Jan. – Dec.
	approach to cessation by	facilitators.	
	including nutrition and		
	physical activity		
	components.		
	ease QuitNet/QuitLine registr		
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
Create two	Reduce the number of	Number of registrants to	Production: Feb. – March
QuitNet/QuitLine TV	tobacco users in Idaho.	QuitNet/QuitLine and	Airing: Nov. – Dec.
commercials.		formal telephone survey	
		at end of campaign	
	youth & adult - Efforts will p		
	an Smoke-Out (GASO) event		
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
Development of	Building and supporting	Number of GASO	Preparation: Oct.
QuitNet/QuitLine items for quit kits	community resources for behavior change	pledges received. Number of kits handed out.	GASO: Nov.
for quit kits	denavior change	Number of referrals to	
		QuitNet/QuitLine from	
		these areas.	
		1	
LGBT – Develop and prom	ote population specific cessat	ion resources based on succe	ssful national campaigns or
<u>LGBT</u> – Develop and promstrategies from other states.	ote population specific cessat	ion resources based on succes	ssful national campaigns or
		ion resources based on succes	ssful national campaigns or Time Line FY2008
strategies from other states. Counter-Marketing Task	Goal	Evaluation	
strategies from other states.			Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out	Goal By June 30, 2008, explore	Evaluation Number of pledges and	Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out – Patterned on American	Goal By June 30, 2008, explore and evaluate successful	Evaluation Number of pledges and quit kits distributed.	Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out - Patterned on American Cancer Society's one day	Goal By June 30, 2008, explore and evaluate successful cessation programs that	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine	Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out - Patterned on American Cancer Society's one day campaign, Great	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine	Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out - Patterned on American Cancer Society's one day campaign, Great American Smoke-Out.	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine	Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out Patterned on American Cancer Society's one day campaign, Great American Smoke-Out. Includes development of audience specific quit kits.	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations with a high smoking rate.	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine monitoring.	Time Line FY2008 Nov.
strategies from other states. Counter-Marketing Task Gay American Smoke-Out – Patterned on American Cancer Society's one day campaign, Great American Smoke-Out. Includes development of audience specific quit kits. Last Drag – LGBT	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations with a high smoking rate. By June 30, 2008, explore	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine monitoring. Class enrollment and	Time Line FY2008
strategies from other states. Counter-Marketing Task Gay American Smoke-Out - Patterned on American Cancer Society's one day campaign, Great American Smoke-Out. Includes development of audience specific quit kits. Last Drag – LGBT specific cessation class	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations with a high smoking rate. By June 30, 2008, explore and evaluate successful	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine monitoring. Class enrollment and completion. Follow-up	Time Line FY2008 Nov.
strategies from other states. Counter-Marketing Task Gay American Smoke-Out Patterned on American Cancer Society's one day campaign, Great American Smoke-Out. Includes development of audience specific quit kits. Last Drag – LGBT specific cessation class based on the Last Drag	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations with a high smoking rate. By June 30, 2008, explore and evaluate successful cessation programs that	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine monitoring. Class enrollment and	Time Line FY2008 Nov. Jan. – Dec. As needed for
strategies from other states. Counter-Marketing Task Gay American Smoke-Out - Patterned on American Cancer Society's one day campaign, Great American Smoke-Out. Includes development of audience specific quit kits. Last Drag – LGBT specific cessation class	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations with a high smoking rate. By June 30, 2008, explore and evaluate successful cessation programs that are specific to LGBT	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine monitoring. Class enrollment and completion. Follow-up	Time Line FY2008 Nov. Jan. – Dec. As needed for
strategies from other states. Counter-Marketing Task Gay American Smoke-Out Patterned on American Cancer Society's one day campaign, Great American Smoke-Out. Includes development of audience specific quit kits. Last Drag – LGBT specific cessation class based on the Last Drag	Goal By June 30, 2008, explore and evaluate successful cessation programs that are specific to populations with a high smoking rate. By June 30, 2008, explore and evaluate successful cessation programs that	Evaluation Number of pledges and quit kits distributed. QuitNet/QuitLine monitoring. Class enrollment and completion. Follow-up	Time Line FY2008 Nov. Jan. – Dec. As needed for

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<u>Native American and Latino Youth</u> - Both populations have active youth coalitions that drive community prevention/education strategies and activities. This would provide visibly consistent messaging linking to our other statewide efforts as well as counter the tobacco industry's marketing efforts that include promotional gear and giveaways. Sports-oriented giveaways can be tied to the *Youth Sports Team Handbook*.

and giveaways. Sports-oriented giveaways can be fied to the Youth Sports Team Handbook.					
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008		
Youth (teen) Project Filter oriented gear and giveaways	Social norming - By June 30, 2008, reduce the proportion of young people grades 9-12 who have reported using any tobacco in the last 30 days from 18% to 14%.	The gear can be tied into smoke-free pledges or educational classes. Gear could be tied to this type of documented pledge.	Jan. – Dec. As needed to support activities.		
Youth and Young Adults -	Efforts will counter the tobac	co industry's heavy marketin	g to this population.		
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008		
Create two TV commercials focusing on a "don't start" using tobacco message.	Reduce the number of 18 – 24-year-olds that start smoking.	Formal telephone survey at end of campaign.	Production: Feb. – March Airing: April – Dec.		

Secondhand Smoke						
<u>Tobacco Users 18 to 45</u> – Educate tobacco users on the importance of smoking outside.						
Counter-Marketing Task	Counter-Marketing Task Goal Evaluation Time Line FY2008					
Create two TV	Reduce exposure to	Number of calls to	Production: Feb March			
commercials with the call	secondhand smoke.	CareLine and formal	Airing: March - July			
to action to call CareLine		telephone survey at end of				
211 for more information.		campaign.				

Social Norming

Blue Collar/Low SES

Sponsorship and Social Norming: Efforts will focus on developing a smoke-free social norm at events where smoking is prevalent and tobacco sponsorship is typical. This will be accomplished through a visible, repetitive presence at events and sponsorship of event personalities that will connect with the priority population. Onsite outreach will include resources for cessation and education on the impact of secondhand smoke.

Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
Sponsorship of	Educational outreach	QuitNet/QuitLine reports.	March – June
SmokeFree 83 Late	Increased use of	Health district reports.	Public relations
Model Lite/Pro4 racing	QuitNet/QuitLine	On-site surveys.	June – Aug
car and driver	numbers		Meridian Raceway
	Social norming		sponsorship events.
Sponsorship of Grand	Educational outreach	QuitNet/QuitLine reports.	June – Aug.
American racing car	Increased use of	Health district reports.	Meridian Raceway
(expansion recommended	QuitNet/QuitLine	On-site surveys.	sponsorship events.
by CDC for maximum	numbers		
visibility)	Social norming		
Sponsorship of Wiley	Educational outreach	QuitNet/QuitLine reports.	March – June public
Peterson, Professional	Increased use of	Health district reports.	relations
Bull Rider	QuitNet/QuitLine	On-site surveys.	June – Aug.
	numbers		rodeo circuit.
	Social norming		
Sponsor in-state rodeo	Educational outreach	Same	June – Aug.
event	Increased use of		
	QuitNet/QuitLine		
	numbers		
	Social norming		
	Program promotion and	Same	Jan. – Dec.

Social Norming			
Development of rodeo	awareness		
specific promotional			
items			
Sponsorship of in-state	Educational outreach	Same	June – Aug.
rider in 8-24 year old	Increased use of		
category (Rider to be	QuitNet/QuitLine		
determined)	numbers		
	Social norming		
	ote QuitNet/QuitLine and hig		
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
"No Smoking" Family	Social norm change (start	On-site surveys	Preparation: March
Day at the Western Idaho	a norm that outdoor		Fair: Aug.
Fair	events should be smoke		
Negotiate an additional	free)		
day of no smoking.			
"No Smoking Family	Social norm change (start	On-site surveys	Preparation: March
Day" at Caldwell and	a norm that outdoor		Fairs: Aug. & Sept.
Pocatello fairs.	events should be smoke		
	free)		
Attempt to secure a	Social norm change (start	On-site surveys	Preparation: March
smokefree venue at	a norm that outdoor		Event: June
Pebble Creek Wildflower	events should be smoke		
Concert near Pocatello	free)		
Attempt to secure a	Social norm change (start	On-site surveys	Preparation: March
smokefree venue at Jazz	a norm that outdoor	-	Event: June
in the Canyon	events should be smoke		
in Twin Falls	free)		
LGBT – Efforts will counte	r the tobacco industry's heav	y marketing to this population	n. Counter-marketing
	prevalence of smoking in this		
	l norms regarding tobacco use		
with prevalent smoking.			-
Counter-Marketing Task	Goal	Evaluation	Time Line FY2008
Print monthly articles	Community	Number of articles	Jan. – Dec.
focusing on smoking	Awareness/Resource	printed. QuitNet/QuitLine	
rates, tobacco industry	Education	monitoring.	
targeting of LGBT and		_	
quitting.			
Presence (booth, etc) at	Lowered smoking rate for	Include survey at	March - May
PRIDE and other	LGBT in Idaho. Baseline:	booth/events with	_
community events,	33% Lesbian, 37.7% Gay,	questions about current	
eventually leading to	37.7% Transgender	tobacco use, support for	
smoke-free community	(I CRT Health	cigarette taves and	

E. Evaluation Plan

smoke-free community

Sponsorship of events

Women's Night, The

(Idaho Gay Rodeo Show,

Community Center, Gem

events.

Court)

Project Filter will conduct a thorough evaluation of all media and counter-marketing activities that are supported with Millennium Funding. Past evaluation efforts have already been used for program planning and implementation. Future evaluation activities will be designed to provide guidance for program planning and evidence of program effectiveness.

smoke-free events, hits to QuitNet/QuitLine

cigarette taxes and

Survey at event(s)

QuitNet/QuitLine

monitoring.

Assessment Survey 2004)

Social norming/Increased

Referrals – By June 30,

(LGBT Health

2008

Jan. – Dec. As needed for

assistance and

coordination efforts.

There are three primary questions related to Project Filter's goal areas that we expect to answer through our evaluation activities:

- 1. Are Project Filter marketing efforts increasing the number of registrants/callers to QuitNet and QuitLine? If so, which specific marketing activities most effectively encourage QuitNet and/or QuitLine participation?
- 2. Do Project Filter media and marketing efforts encourage and support non-smokers from starting smoking and former smokers to continue to abstain from smoking?
- 3. Do Project Filter media and marketing efforts increase public understanding and support for smoke-free events and venues?

Evaluation of all Project Filter media and marketing activities will be conducted by an experienced independent evaluation contractor in order to eliminate any conflict of interest arising from evaluating our own efforts in-house. The evaluation contractor will be required to utilize multiple methods/strategies including but not limited to population-based surveys, existing public-health records, and previously collected survey data (Idaho Behavioral Risk Factor Surveillance System, Idaho Youth Risk Behavior Survey, Current Population Survey, etc.). It is anticipated that several Project Filter partners and stakeholders will be involved with evaluation planning, results dissemination, and program planning which utilizes the media and marketing evaluation results. Previous Project Filter evaluation results have been used by the program and their stakeholders for program improvement, requests for program funding, and educational efforts throughout the state.

The primary evaluation survey will collect information from community members in Idaho's three media markets who were targeted by Project Filter's media and marketing activities in order to document their past and current experience with tobacco use, their familiarity with Project Filter, and their exposure to Project Filter media and marketing campaigns. Furthermore, the results of the evaluation will examine Project Filter's success at influencing current smokers, others who have smoked in the past, and those who have successfully avoided smoking altogether. All evaluation results will be disseminated externally through written reports, press releases, and community events. Internally, results will shared with partners and other stake-holders via reports, data briefs, presentations, and other networking and communication avenues.

F. Sustainability

Project Filter has the financial commitment through our collaborative agreement with CDC to support the structure of a comprehensive counter-marketing media and public relations campaign. This agreement allows us to match federal funds with state funds to enhance state-wide programs. Project Filter is committed to conducting a counter-marketing media and public relations campaign. The scope and breadth of the program is currently tied to the availability of state funds to match federal funds. Project Filter is in the process of working on sustainability funding for a comprehensive program with statewide and national partners.

III. BUDGET

The \$500,000 that Project Filter is requesting from the Idaho Millennium Fund Committee will provide Project Filter with the opportunity to conduct comprehensive counter-marketing media and public relations campaigns across the State of Idaho. Project Filter uses federal funding to pay for all personnel costs associated with this project as well as dedicating an additional \$250,000 for direct program costs based on our projected budget for Fiscal Year 2008. Project Filter is projecting to use an additional \$50,000 from State Cancer Control Account funding to pay for new registrant fees to QuitNet generated by media and public relations campaigns. Millennium Fund money would provide approximately 33% of the overall program budget for fiscal year 2008.

Proposed Project Budget July 1, 2007 – June 30, 2008						
	State	Other	Federal			
Category	Cancer Control Account (CCA)	Millennium Funds	CDC Grant	QuitLine Supplemental	Total	
Personnel	\$0	\$0	\$0	\$0	\$ 0	
Fringe	\$0	\$0	\$0	\$0	\$ 0	
Travel	\$0	\$0	\$0	\$0	\$ 0	
Equipment	\$0	\$0	\$0	\$0	\$ 0	
Supplies	\$0	\$0	\$0	\$0	\$ 0	
Contracts	\$50,000	\$500,000	\$250,000	\$265,000	\$1,065,000	
Consultants	\$0	\$0	\$0	\$0	\$ 0	
Other	\$0	\$0	\$0	\$0	\$ 0	
Indirect	\$0	\$0	\$0	\$0	\$ 0	
Totals	\$50,000	\$500,000	\$250,000	\$265,000	\$1,065,000	

Project Filter is in the unique position of being able to dedicate all of the funding it receives from the Millennium Fund directly to program services due to our cooperative agreement with CDC. Our cooperative agreement allows us to cover salaries and benefits, indirects, travel costs and meetings expenses associated with running the program under our federal grant in order to maximize the delivery of services and activities.